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RESEARCH ARTICLE

# Dog Movie Stars and Dog Breed Popularity: A Case Study in Media Influence on Choice

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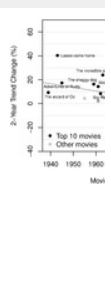
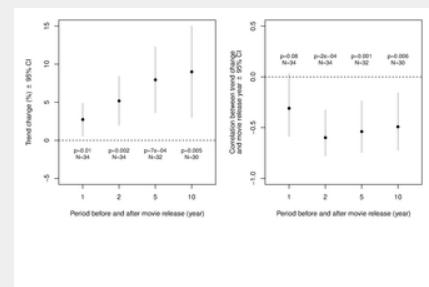
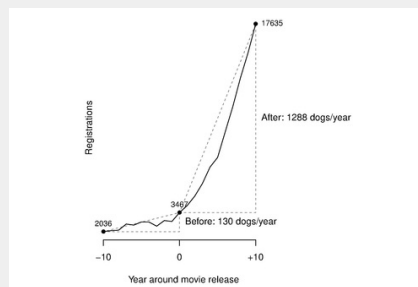


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# Abstract

Fashions and fads are important phenomena that influence many aspects of human life. They are ubiquitous in human societies, and have recently been used as test models of cultural dynamics. Although a few statistical regularities have been observed in fashion cycles, their empirical characterization is still incomplete. We consider the impact of mass media on popular culture, showing that the popularity of a dog breed featuring dogs is often associated with an increase in the popularity of the breed for up to 10 years after movie release. We also find that a movie's impact on dog breed popularity correlates with the estimated number of viewers during the movie's weekend—a proxy of the movie's reach among the general public. Our findings suggest that dog breed popularity was strongest in the early 20<sup>th</sup> century, and has since declined. We reach these conclusions through a new, widely applicable method for measuring the impact of events, capable of disentangling the event's effect from confounding factors.

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**Data Availability:** The authors confirm that all data underlying the findings are fully available without restriction. Dog breed popularity data available at <http://dx.doi.org/10.6084/m9.figshare.715895> Movie data available at <http://dx.doi.org/10.6084/m9.figshare.715262>

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## Introduction

Fashions and fads are ubiquitous in modern societies [1], [2], as we

societies [3] and in past societies [4], and have been studied in disciplines such as philosophy, sociology, anthropology, and economics [5]–[10]. Recently, fashions and fads have received renewed attention as a source of data to test models of cultural change [11]–[14]. In this context, fashions and fads are defined intuitively as traits whose popularity undergoes striking fluctuations (often short-term) that do not have an obvious cause, and therefore appear whimsical or erratic. Some statistical models have nevertheless been found.

Bentley and coworkers showed that, in many cultural domains, rare traits are common while the vast majority are very rare (trait frequency follows power-law distributions, see [12], [13], [15]). They also showed that the hypothesis that individuals copy each other at random is sufficient to explain this pattern, but they also challenge the idea that chance dominates cultural dynamics. For example, trait popularity may have a consistent direction for many years [16], while random copying predicts no correlation between years. Furthermore, rates of increase appear correlated with rates of decrease: what becomes popular rarely becomes forgotten [14], [17]. Berger and coworkers have also showed that the popularity of a name is influenced by the popularity of phonetically similar names [18]. Models have been developed to accommodate these findings [14], [16], [17].

This paper continues the search for quantitative data in order to better understand cultural dynamics. In particular, we ask whether it is possible to detect specific classes of events on fashion dynamics. Within this broader context, we investigate whether the release of movies featuring dogs is associated with the popularity of featured breeds. This choice was motivated by high public interest in both dogs and movies, and by the availability of good data. We show that, indeed, movies have had a significant impact on dog breed popularity in the U.S.A., sometimes influencing sales of featured breeds for a decade or more, though their effect has been declining over time. Our results show that, while fashions appear erratic, it may be possible, at least sometimes, to identify specific causes.

## Methods

### Data sources

The American Kennel Club (AKC) maintains the world's largest dog registry, providing us with the number of registrations for each recognized breed between 1927 and 2012, totaling over 65 million registered dogs (see [19], [20] for details). To identify movies featuring dogs, we used the following Internet resources: <http://www.imdb.com/search/title/?query=dog>, [http://en.wikipedia.org/wiki/List\\_of\\_fictional\\_dogs#Dogs\\_in\\_movies](http://en.wikipedia.org/wiki/List_of_fictional_dogs#Dogs_in_movies), and <http://www.disneymovieslist.com/best/top-dog-movies.asp>, retrieved between August and September, 2012. The results of our search and successive data analysis are summarized below. The data are publicly available [21].

We located 87 movies featuring dogs, of which 81 had been released between 1927 and 2004 (the years for which we can calculate at least one year change). Of these, 63 featured a breed for which data is available

We excluded four movies because the dog was not a main character (Goldwyn-Mayer, 1934), *The Swiss family Robinson*, (Walt Disney, 1960), *Christmas* (Touchstone Pictures, 1993), and *Meet the Fockers* (TriBeCa). Dogs that we considered “main characters” are typically mentioned prominently featured in movie synopses. We excluded the movie *C* (1983) because the dog is a negative character. Of the remaining 59 movies featuring the same breed were released only a few years apart. For seven movies of the *Lassie* series released between 1943 and 1951 as the main character. It would be statistically unsound to include all in our analysis because the impact of different movies on the popularity then be estimated based partly on the same data. To safeguard the data points entering statistical analysis, we retained movies featuring only if they were released more than 20 years apart. We could thus popularity trends for up to 10 years before and after movie release. For movies featuring the same breed, we retained the earliest one for a forward in time to include the first movie released more than 20 years until all movies were either included or excluded from analysis. In the example, we retained *Lassie* movies released in 1943 and 1978, excluding those released in 1945–1963 and one movie released in 1994. This step resulted in the retention of 30 movies. Of these we had to exclude *The Dog* (Embassy Pictures, 1982) because the featured breed (the smooth collie) was not recognized by the AKC in 1982. The final data set included thus 29 movies featuring four breeds, and four movies featured two, resulting in a total of 33 movies.

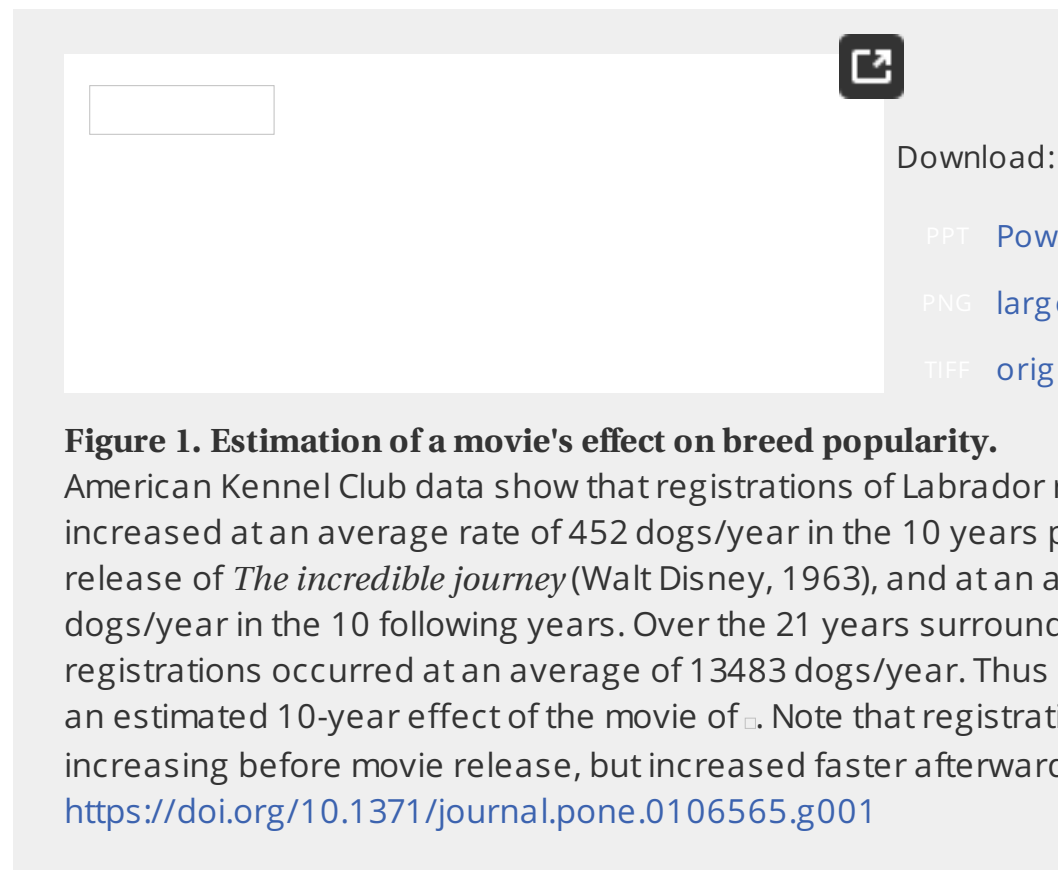
By excluding some movies for the purpose of statistical analysis we assume that these movies have had not effect on breed popularity. For example, the popularity of collies observed after the release of the first *Lassie* movie may have been partly caused by movies with the same character released in the following, we leave it understood that the effects that, nominally, one movie may have been caused by several movies.

We estimated the number of viewers for each movie by dividing the earnings by the average movie ticket price at the time of movie release. Data obtained from Box Office Mojo (<http://boxofficemojo.com>, preferred language Wikipedia entry of the movie (<http://en.wikipedia.org>). Ticket prices were missing for some years, and were linearly interpolated based on adjacent years. We found total earnings for 23 of the 29 movies retained for analysis. We used ticket prices during the opening-weekend for 16 movies.

## **Estimate of movie effect**

The effect of a movie on breed popularity cannot be estimated simply as an increase in breed registrations after movie release. Such an increase may be part of a trend in breed popularity that had started before movie release. It is also possible that a breed is chosen for a movie precisely because it is becoming popular. Thus we study the effect of movies by investigating changes in registrations relative to the trend than in registrations *per se*. We have constructed an index of trend change. A value of 100 means that after movie release *per capita* registrations

what was expected based on the pre-release trend (Fig. 1).



Formally, we define the  $\Delta$ -year trend change associated with a movie release as the change in yearly breed registrations between the  $\Delta$  years preceding the movie release and the  $\Delta$  years following it, divided by the average number of registrations per year in the considered period:

$\Delta$

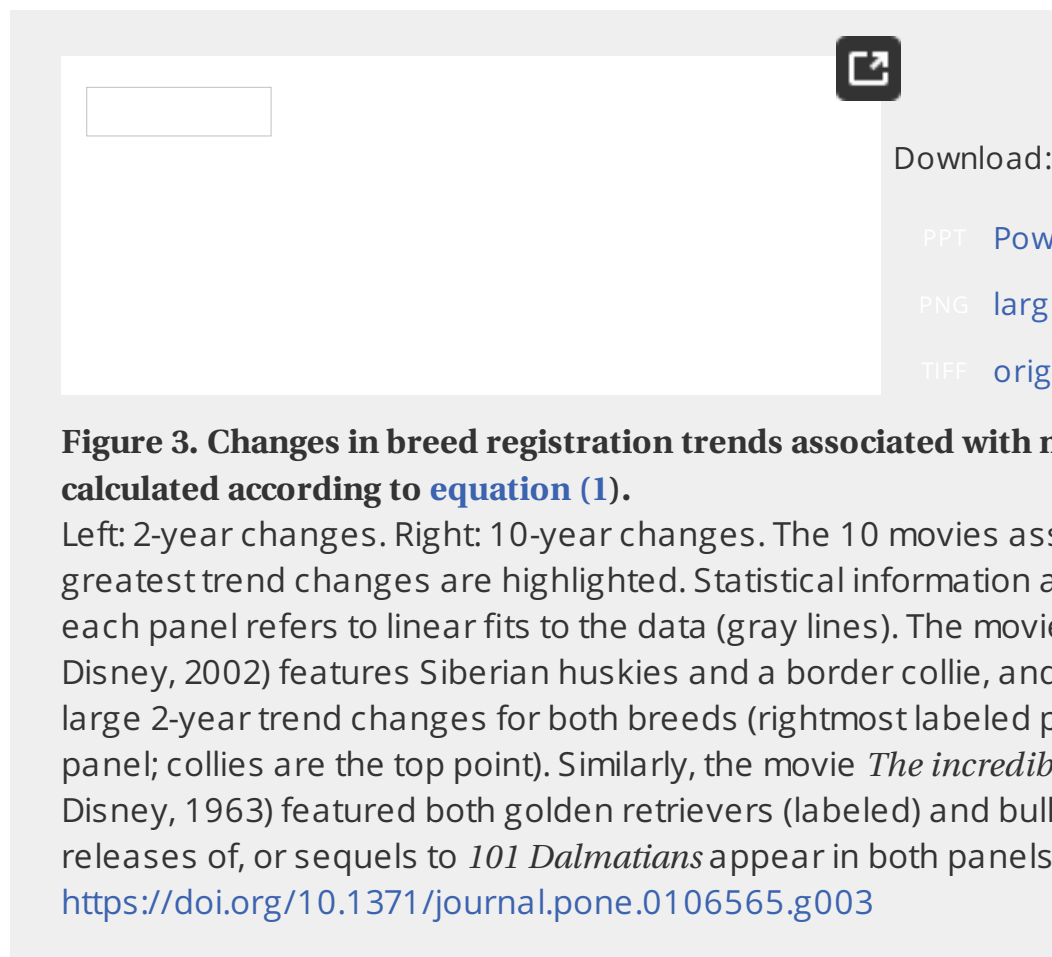
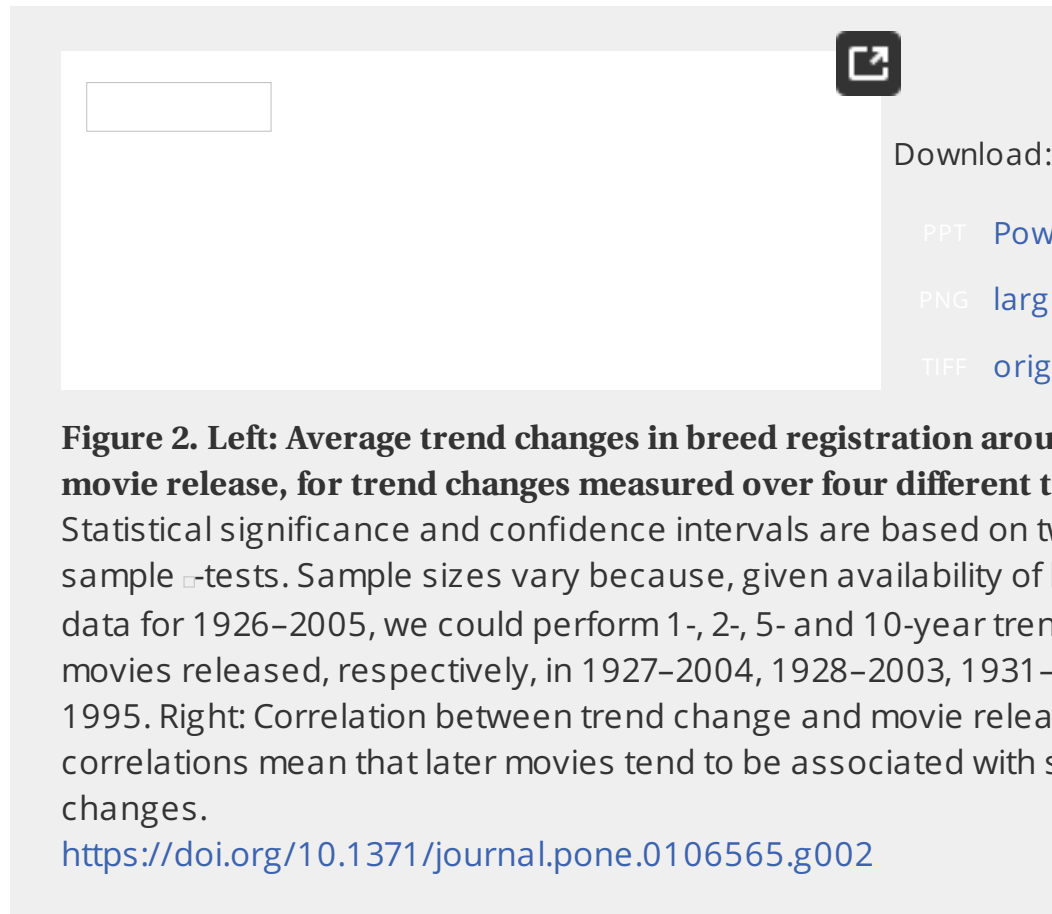
where  $\Delta$  is the average change in registrations in years  $t$  to  $t + \Delta$  (after movie release) minus the average change in registrations in years  $t$  to  $t + \Delta$  (before movie release), and  $N$  is the average number of registrations per year between years  $t$  and  $t + \Delta$ .

Using this method, we investigated trends over periods of 1, 2, 5, and 10 years. We estimated 1-year trends for completeness, but we note that they may be noisy estimates of longer trends because they are more influenced by seasonal fluctuations of movie release (e.g., Christmas vs. Easter), delays in dog registration, and delays in registration processing by the AKC. A graph of all 10-year trends is available [22]. All statistical analyses were performed with R, version 3.1.2.

## Results

The average trend change associated with movie release is significantly different from zero over 1-, 2-, 5-, and 10-year periods (Fig. 2, left). In addition, we found a positive correlation between trend change and movie release year for 2-, 5-, and 10-year periods (Fig. 2, right; Fig. 3). Thus earlier movies are associated with general increases in breed popularity than later movies. Two possible reasons for the decreasing trend change over time are: (1) the decreasing number of movies released over time, and (2) the decreasing number of dogs registered over time.

increased competition from other media, such as home video, as well as competition among movies. Movies featuring dogs, for example, were released at a rate of less than one per year until about 1940, but at a rate of more than one per year thereafter (as estimated by a linear fit to the data, binned in 5-year periods; Pearson correlation between number of movies and year is  $r = 0.78$ , two-tailed).



Movie-associated trend changes correlate significantly with the es viewers during the movie's opening weekend. We constructed line effect as dependent variable, and number of opening weekend vie and release year as independent variables. We found a significant 5-, and 10-year trends (5 years:  $\beta = 0.0001$ ; 10 years:  $\beta = 0.0001$ ), and a non-signific year trends (1 year:  $\beta = 0.0001$ ; 2 years:  $\beta = 0.0001$ ). We also found a significant mai opening-weekend viewers for 1-, 5-, and 10-year trends (1 year:  $\beta = 0.0001$ ; ,  $\beta = 0.0001$ ), and a non-significant effect for 2-year trends ( $\beta = 0.0001$ ). There was no between release year and number of viewers ( $\beta = 0.0001$ ). (Log-transformed does not correlate with release year: Pearson's  $r = 0.0001$ , or Spearman's  $\rho = 0.0001$ ) suggest that the number of viewers during a movie's opening week the movie's future impact on popular culture. In a similar set of line significant effect of the *total* number of viewers on 1-, 2-, 5-, and 10- possible reason for this discrepancy is that estimates of total view periods, thus are expected to correlate less with trend changes arc release.

Overall, these data suggest that viewing a movie may cause a long a breed that can be expressed years later, e.g., when the time com Indeed, trend changes appear to increase when measured over lon left). For example, 14 out of cases for which 10-year trends could be associated with stronger 10-year than 2-year trend changes.

The popularity of cultural traits is sometimes observed to undergo a which initially slow growth is replaced by faster growth [24]. Our me compensates for linear trends, and thus would overestimate the im chance, are released at the time of a transition between slower and would have occurred anyway, independently of movie release (we reviewers for this observation). This potential confound does not ap data. In fact, we find that in about a third of cases breed popularity time of movie release (35, 32, 34, and 33% of cases for 1-, 2-, 5, and respectively). In these cases, differences in pre- and post-release p cannot derive from an ongoing transition between slower and faste we find that whether the pre-release trend is negative or positive n estimated movie impact (two-tailed Wilcoxon tests,  $p$  values for 1-, 2- trends are, respectively: 0.84, 0.70, 0.20, 0.42). Thus movies release decreasing breed popularity appear as effective in boosting popul released at times of increasing popularity.

Our last point concerns feedbacks in fashion dynamics and the val investigate such dynamics. We mentioned in Methods that a breed chosen for a movie because it was perceived as "trendy" by movie find that 10-year pre-release trends are, on average, positive in ou  $\beta = 0.0001$ , one-sample two-tailed  $p$ -test; pre-release trend measured as  $\beta$ , se pre-release trends for the top 10 movies (Fig. 3, right) are even larg sample two-tailed  $p$ -test). These data suggest that movies featuring breeds whose popularity had been increasing for some time. Thus positive feedback loop whereby rising popularity can increase the



will appear in movies, which can increase popularity further. These year trends, but not for trends over shorter periods. This is expected to take time to notice a trend (either by casual observation or by market research). There is a delay of several years between the decision to use a breed in a movie and its appearance in the public eye.

## Discussion

While movies have been previously found capable of influencing popular culture, for example cigarette smoking [25]–[27], our study is the first to assess the impact of movies on dog breed popularity over many decades, and the first to study a behavior—choice of dog breed—subject to the erratic fluctuations typical of fashions and fads [19], [20]. We confirm quantitatively the common belief that movies can have a large influence on popular culture. In the case of dog breed popularity, the impact of movies is significant. For example, the top 10 movies highlighted in Fig. 3, right, are associated with registration trends such that over 800,000 more dogs were registered after movie release than would have been expected from pre-release trends. These results complement our recent finding that breed popularity appears to be influenced by temperament and health [29], lending support to the idea that important factors in people's life (in this case, their favorite pets) can be strongly influenced by popular culture fads [30].

We are aware of few studies attempting to quantify the influence of popular culture. Berger and coworkers found that book sales in the United States (both positively and negatively) by reviews in the *New York Times*, and the number of hurricanes, as well as similar names, increase in popularity after a book is used for hurricanes, [18], [31]. Together with ours, these studies show that influences or trends can be detected given enough data. While we cannot be sure that a single review, or hurricane can influence culture, pooling data for many similar events can reveal consistent trends. In the quest to understand what influences popular culture, negative results can also be informative. We previously found, for example, that winners that win the Westminster Kennel Club Dog Show do not, on average, become more popular [20], suggesting that reaching a small specialized audience may not be sufficient for reaching the general public.

Lastly, we recall that we have focused on popularity trends rather than causation in order to avoid attributing to movies trends that were already ongoing before movie release. Indeed, we found that up-trending breeds may have been popular before movies. Our method can be valuable in all studies in which similar causal relationships are suspected. For example, reviewers may prefer to write about particularly good books rather than about randomly sampled books. Thus reviews may appear to influence book sales in reality, both may depend on book quality. Hurricane names, on the other hand, are chosen from a predetermined list that is not influenced by first name popularity. Our analysis of Westminster Kennel Club Dog Show data using our method found that winning breeds do not become more popular. Thus we are not suggesting that previous studies came to incorrect conclusions, but that our method may provide a more accurate estimate of the effect of specific events on popular culture.

## Acknowledgments



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## Author Contributions

Conceived and designed the experiments: SG AA HH. Analyzed the paper: SG AA HH.

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