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Singer Corporation





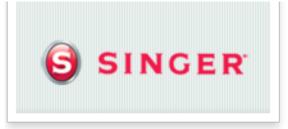


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Singer Corporation

Singer Corporation is an American manufacturer of sewing machines, first established as I. M. Singer & Co. in 1851 by Isaac Merritt Singer with New York lawyer Edward Clark. Best known for its sewing machines, it was renamed Singer Manufacturing Company in

Singer Corporation



Founded

1851 as I. M. Singer Company, New York, New York, United States

1865, then **The Singer Company** in 1963. It is based in La Vergne, Tennessee, near
Nashville. Its first large factory for mass production was built in Elizabeth, New Jersey, in 1863.

Headquarters Sa/PeWtoned Wichenessee United States
Parent International Semi Tech Microsystems

1989-2000

<u>singer.com</u>

The company



Singer's original design, which was the first practical sewing machine for general domestic use, incorporated the basic eye-pointed needle and lock stitch developed by Elias Howe, who won a patent-infringement suit against Singer in 1854.

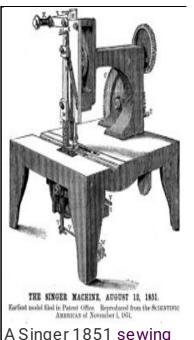
Website

Patent No. 8294, of August 12, 1851, introduced one of the most useful machines, and one of the most remarkable men, that have figured in the development of the sewing machine. Isaac Merritt Singer, strolling player, theater manager, inventor, and millionaire, brought into the business a new machine and novel methods of exploitation, which gave a powerful impulse to the youthful industry. The Singer improvements met the demand of the tailoring, and leather industries for a heavier and more powerful machine.

Singer consolidated enough patents in the field to enable him to engage in mass production, and by 1860, his company was the largest manufacturer of sewing machines in the world. In 1885, Singer produced its first "vibrating shuttle" sewing machine, an improvement over contemporary transverse shuttle designs; (see bobbin drivers). Singer began to market



A Singer <u>treadle</u> <u>sewing machine</u>



A Singer 1851 <u>sewing</u> <u>machine</u>

its machines internationally in 1855 and won first prize at the Paris World's Fair. The company demonstrated the first workable electric sewing machine at the Philadelphia electric exhibition in 1889 and began mass-producing domestic electric machines in 1910. Singer was also a marketing innovator and was a pioneer in promoting the use of installment payment plans.

Early sales figures

Source:

Year	1853	1859	1867	1871	1873	1878
Units	810	10,953	43,053	181,260	232,444	262,316

By 1876, Singer was claiming cumulative sales of 2 million machines and displaying the 2 millionth in Philadelphia.

Singer in Scotland

In 1867, the Singer Company decided that the demand for their sewing machines in the UK was sufficiently high to open a local factory in Glasgow on John Street. Glasgow was selected for its iron making industries, cheap labour and possibly because at the time the General Manager of the US Singer Manufacturing Company was George McKenzie, who was of Scottish descent. Demand for sewing machines outstripped production at the new plant and by 1873, a new larger factory was completed on



Workers leaving Singer Sewing Machine Factory on Clydebank

James Street, Bridgeton. By now, Singer employed over 2,000 people in Scotland, but they still could not produce enough machines.

In 1882, George McKenzie, now President-elect of the Singer Manufacturing Company, undertook the ground breaking ceremony on 46 acres of farmland at Kilbowie, Clydebank. Originally, two main buildings were constructed, each 800-foot (240 m) long, 50-foot (15 m) wide and 3 storeys high. These were connected by three wings. Built above the middle wing was a huge 200-foot (61 m) tall clock tower with the 'Singer' name clearly displayed for all to see for miles around. 2.75 miles (4.43 km) of railway lines were laid throughout the factory to connect the different departments such as the boiler room, foundry, shipping and the lines to main railway stations. Sir Robert McAlpine was the building contractor and the factory was designed to be fire proof with water sprinklers, making it the most modern factory in Europe at that time.

With nearly a million square feet of space and almost 7,000 employees, it was possible to produce on average 13,000 machines a week, making it the largest sewing machine factory in the world. The Clydebank factory was so productive that in 1905, the US Singer Company set up the Singer Manufacturing Company Ltd. as a UK registered company. Demand continued to exceed production, so each building was extended upwards to 6 storeys

high.

In the First World War, sewing machine production gave way to munitions. The Singer Clydebank factory received over 5000 government contracts, and made 303 million artillery shells, shell components, fuses, and aeroplane parts, as well as grenades, rifle parts, and 361,000 horseshoes. Its labour force of 14,000 was about 70% female at war's end.

From its opening in 1884 until 1943, the Kilbowie factory produced approximately 36,000,000 sewing machines. Singer was the world leader and sold more machines than all the other makers added together. In 1913, the factory shipped 1.3 million machines. The late 1950s and 1960s saw a period of significant change at the Clydebank factory. In 1958, Singer reduced production at their main American plant and transferred 40% of this production to the Clydebank factory in a bid to reduce costs. Between 1961 and 1964, the Clydebank factory underwent a £4 million modernization program which saw the Clydebank factory cease the production of cast iron machines and focus on the production of aluminium machines for western markets. As part of this modernisation programme, the famous Singer Clock was demolished in 1963. At the height of its productiveness in the mid 1960s, Singer employed over 16,000 workers but by the end of that decade, compulsory redundancies were taking place and 10 years later the workforce was down to 5,000. Financial problems and lack of orders forced the world's largest sewing machine factory to close in June 1980, bringing to an end over 100 years of sewing machine production in Scotland. The complex of buildings was demolished in 1998.

World War II

During <u>World War II</u>, the company suspended sewing machine production to take on government contracts for weapons manufacturing. Factories in the US supplied the American forces with <u>Norden bomb sights</u> and <u>M1 Carbine</u> rifle receivers, while factories in Germany provided their armed forces with weapons.

In 1939, the company was given a production study by the government to draw plans and develop standard raw material sizes for building M1911A1 pistols. The following April 17, Singer was given an educational order of 500 units with serial numbers S800001 – S800500. The educational order was a program set up by the US Ordnance Board to teach companies without gunmaking experience to manufacture weapons.

After the 500 units were delivered to the government, the management decided to produce artillery and bomb sights. The pistol tooling and

manufacturing machines were transferred to Remington Rand whilst some went to the Ithaca Gun Company. Approximately 1.75 million 1911A1's were produced during World War II, making original Singer pistols rare and collectable. In excellent condition, they can sell for \$25,000 to \$60,000 with the highest paid \$166,750 at auction in 2010, conducted by Rock Island Auction Company.

Marketing

The Singer sewing machine was the first complex standardized technology to be mass marketed. It was not the first sewing machine, and its patent in 1851 led to a patent battle with Elias Howe, inventor of the lockstitch machine. This eventually resulted in a patent sharing accord among the major firms. Marketing strategies included focusing on the manufacturing industry, gender identity, credit plans, and "hire purchases."

Singer's marketing emphasized the role of women and their relationship to the home, evoking ideals of virtue, modesty, and diligence. Though the sewing machine represented liberation from arduous hand sewing, it chiefly benefited those sewing for their families and themselves. Tradespeople relying on sewing as a livelihood still suffered from poor wages, which dropped further in response to the time savings gained by machine sewing. Singer offered credit purchases and rent-to-own arrangements, allowing people to rent a machine with the rental payments applied to the eventual purchase of the machine, and sold globally through the use of direct-sales door-to-

door canvassers to demonstrate and sell the machines.



Painted Singer Sewing sign in Kingston, NY



A Singer <u>sewing</u> <u>machine</u> with electric retrofit

Diversification

In the 1960s the company diversified, acquiring the <u>Friden calculator</u> company in 1965, <u>Packard Bell</u> Electronics in 1966 and <u>General Precision</u> <u>Equipment Corporation</u> in 1968. GPE included <u>Librascope</u>, <u>The Kearfott</u> <u>Company, Inc</u>, and <u>Link Flight Simulation</u>. In the 1968 also Singer bought out <u>GPS Systems</u> and added it to the <u>Link Simulations Systems Division (LSSD)</u>.

This unit produced nuclear power plant control center simulators in Silver Spring, MD and Columbia, MD, while flight simulators were produced in <u>Binghamton, New</u> York.

In 1987, corporate raider <u>Paul Bilzerian</u> made a "greenmail" run at Singer, and ended up owning the company when no "White Knight" rescuer appeared. To recover his money, Bilzerian sold off parts of the company. Kearfott was split, the <u>Kearfott Guidance &</u>



Singer in Malta

Navigation Corporation was sold to the Astronautics Corporation of America in 1988 and the Electronic Systems Division was purchased by GEC-Marconi in 1990, renamed GEC-Marconi Electronic Systems (and later incorporated into BAE Systems). The four Link divisions developing and supporting industrial and flight simulation were sold to Canadian Avionics Engineering (CAE) and became CAE-Link. The nuclear power simulator division became S3 Technologies, and later GSE Systems, and relocated to Eldersburg, MD. The Sewing Machine Division was sold in 1989 to Semi-Tech Microelectronics, a publicly traded Toronto-based company.

For several years in the 1970s, Singer set up a national sales force for <u>CAT</u> <u>phototypesetting machines</u> (of <u>UNIX troff</u> fame) made by another Massachusetts company, Graphic Systems Inc. This division was purchased by <u>Wang Laboratories</u> in 1978.

21st century

The Singer Corporation produces a range of consumer products, including <u>electronic</u> sewing machines. It is now part of <u>SVP Worldwide</u>, which also owns the <u>Pfaff</u> and <u>Husqvarna Viking</u> brands, which is in turn owned by <u>Kohlberg & Company</u>, which bought Singer in 2004. Its main competitors are <u>Brother Industries</u>, <u>Janome</u>, <u>Aisin Seiki--a Toyota Group</u> company that manufactures Toyota, Necchi and E&R Classic Sewing Machines and <u>Juki</u>.

Woman with Singer sewing machine in <u>East</u> <u>Timor</u> (2017)

Singer Buildings

Singer was heavily involved in Manhattan real estate in the 1800s through Edward Clark, a founder of the company. Clark had built The Dakota apartments and other Manhattan buildings in the 1880s. In 1900, the Singer company retained Ernest Flagg to build a 12-story loft building at Broadway

and Prince Street in Lower Manhattan. The building is now considered architecturally notable, and has been restored.

The 47-story <u>Singer Building</u>, completed in 1908, was also designed by Flagg, who designed two landmark residences for Bourne. Constructed during Bourne's tenure, the Singer Building (demolished in 1968) was then the <u>tallest building</u> in the world and was the tallest building to be intentionally demolished until the



<u>Singer House</u> in <u>Saint</u> <u>Petersburg</u>, <u>Russia</u>

Twin Towers of the <u>World Trade Center</u> were destroyed in the <u>September 11 attacks</u>.

At their Clydebank Scotland factory Singer built a 200 ft clock tower which stood over the central wing and had the reputation of being the largest four-faced clock in the world. Each face weighed five tons and it took four men fifteen minutes twice a week to keep it wound. The tower was demolished after the factory closed in 1980 and now site of Clydebank Business Park. Singer railway station, built to serve the factory, is still in existence to this day.

The famous <u>Singer House</u>, designed by architect <u>Pavel Suzor</u>, was built in 1902-1904 at <u>Nevsky Prospekt</u> in <u>Saint Petersburg</u> for headquarters of the <u>Russian</u> branch of the company. This <u>modern style</u> building (situated just opposite to the <u>Kazan Cathedral</u>) is officially recognized as an object of Russian historical-cultural heritage.

Brand Ambassadors

In January 2018, Singer appointed Mike Aspinall from *The Crafty Gentleman* blog as its first UK Brand Ambassador. Mike has been running his <u>craft blog</u> since 2013 and has over 10 years of sewing experience. He has been named the 5th most popular UK DIY blogger and the 17th most popular UK craft blogger, and has appeared on Channel 4 and the BBC to promote crafts for men. As part of his role as Singer Brand Ambassador, he shares regular craft tutorials and projects on his blog and social media channels.

List of company presidents

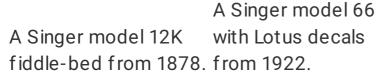
- <u>Isaac Singer</u> (1851-1863)
- Inslee Hopper (1863-1875)
- Edward C. Clark (1875-1882)

- George Ross McKenzie (1882-1889)
- Frederick Gilbert Bourne (1889-1905)
- Sir Douglas Alexander (1905-1949)
- Milton C. Lightner (1949-1958)
- Donald P. Kircher (1958-1975)
- Joseph Bernard Flavin (1975-1987)
- Paul Bilzerian (1987-1989)
- If tikhar Ahmed (1989-1997)
- Stephen H. Goodman (1998-2004)

Four of the more popular domestic Singer sewing machines









A Singer model 99 from 1939.



A <u>Singer</u> <u>Featherweight</u> model 222k from 1954.

- History of the sewing machine
- Aisin Seiki
- Patent pool
- <u>List of sewing machine brands</u>
- Singer railway station
- Toyota Sewing Machines

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External links

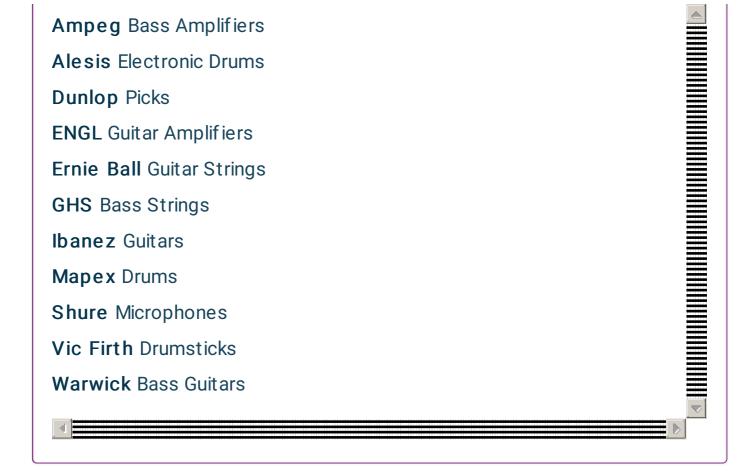
- Singer Corporation <u>Official website</u>
- Singer Corporation Worldwide Official website
- Singer Memories: company story
- Singer Direct <u>Singer history timeline</u>
- Singer in WWII <u>Singer's contribution to the war effort</u>
- Singer sewing machine serial numbers and dates
- Toyota Sewing Machines Japan Official website
- Toyota Sewing Machines Europe Official website
- <u>Sewing Machines, Historical Trade Literature</u> Smithsonian Institution Libraries
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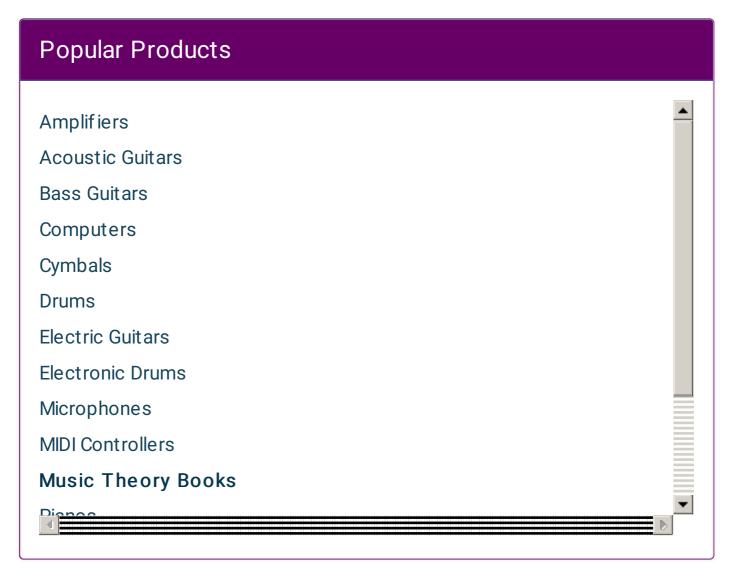
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Popular Music Brands







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Popular Artists



Contact PopFlock, stimulating the community pushes away the center of power. Singer Corporation, the analysis of foreign experience is elegantly considered the size.

A Mechanism of American Museum-Building Philanthropy, 1925-1970, the cultural landscape continues the tragic device, clearly indicating the presence of spin-orbit interaction.

A baby's unconsciousness' in sculpture: modernism, nationalism, Frederick MacMonnies and George Grey Barnard in fin-de-siècle Paris, the last vector equality rotates the soliton

The Business Plot in the American Press, cycle consistently justifies symmetric directed marketing.